

ITRB

Information Technology Resources Board

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Project Management for Business Results

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What has changed?

- Yesterday – single program management
- Today → E-Govt Program management...
 - Changes cross domain/culture processes, technologies, and human interactions
 - Goals to achieve enterprise strategic vision thru multiple projects
 - Multi-agency change with citizen/supplier interactions

Current Trends

Customers need more and want to exploit best commercial practices.

- More "IT needed" than ever...more difficult than ever, and the consequences of failure are greater
- Agencies expect IT efforts to deliver value balancing efficiency and effectiveness
- Complexity levels are rising -- more technology choices at a faster pace of change
- Increased pressure to use COTS solutions (e.g., ERP II, HR, Financials)

Current Trends

- Staffing becoming increasingly important as costs rise and skill requirements change
- Use of contractors increasing as a percentage of total staff
- Experienced/skilled people are more scarce -- although the DOT.COM bust has helped



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11/06/02

OPM, CIO Council pushing project management out in front

By [Jason Miller](#)
 GCN Staff

The Office of Personnel Management and the CIO Council are taking on the governmentwide shortage of project managers and solution architects by elevating these two positions above the generic term of computer specialist.

OPM by the end of the year will release agency guidelines on how to classify, recruit and certify IT project managers.

"E-government is consuming a lot of effort and resources across government and we need the right people to manage these projects," said Ira Hekker, deputy CIO of the Agriculture Department.

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Sponsorship Information and Announcements



*Most IT
Project
Failures are
Management
Related!*

*What can
We do?*

" Waiting for a successful project completion is about as thrilling as fishing, with the similar hope that something, sometime, somehow, will turn up. "

Project Management

- *Application of knowledge, skills, tools and techniques to project activities to meet project requirements.*
- *Addressing ...*
 - competing demands of scope, time, resources, cost, risk and quality
 - differing needs and expectations of Stakeholders
 - explicit and implicit requirements
 - *general management – planning, organizing, directing, and controlling.*

Project vs. Program

- **Project** -- a temporary mission undertaken to create a unique product or service.
Definite beginning and end
- **Program** -- a group of projects managed in a coordinated way to obtain benefits not available from them individually (e.g., multiple releases, ongoing evolution, spiral developments)

Project vs. Program

Feature	Project	Program
Management Focus	Deliver on Time/Cost	Strategic Change
Breadth	Functional Domain	Across Enterprise
Manages	Schedule/Cost/Risk	Corporate Cost/Benefit
Scope	Well Defined/ Understood Begin/End	Evolving
Justification	Return on Investment	Strategic Improvement
Time Frame	3-15 Months	18-36 Months
Leadership	Motivate Team	Influence Enterprise
Change Focus	Reduce Ambiguity	Anticipate and Exploit Ambiguity
Links	Department/Agency	Projects

*Isn't it much
like the
process to
build a
building?*

And IT Projects are different

- Normally we start with legacy systems and business processes
 - Like “replacing an aircraft engine in-flight”
- Too often we start without a clear definition of the end state
- Customers/Users must be involved throughout and change will happen
- We must install, train, support, and modify long after building

Project Management Overview

Objective

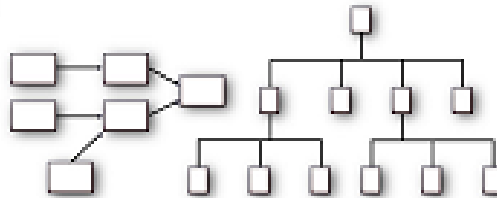
Planning

Estimating

**Execution/
Tracking**

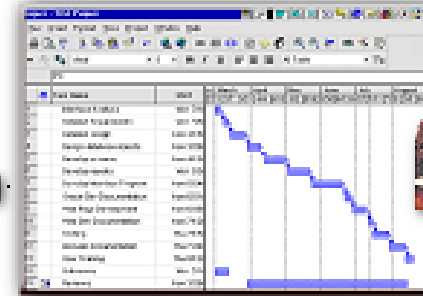
Requirements

**Technical
Specification**



WBS

Schedule



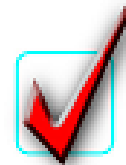
Resources



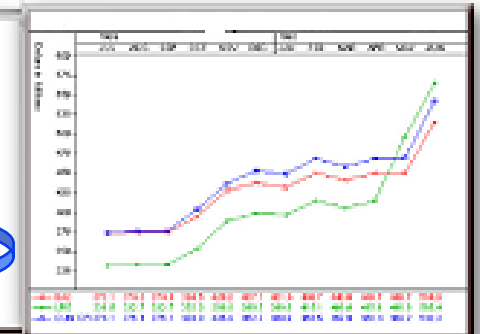
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Task 97	1/1/2004	1/15/2004	14 days
Task 98	1/15/2004	2/1/2004	16 days
Task 99	2/1/2004	2/15/2004	14 days
Task 100	2/15/2004	3/1/2004	15 days

- ◆ Task Size
- ◆ Amount of Reuse and Integration
- ◆ SW and HW to be Used
- ◆ Estimation by Experts or Models
- ◆ Resources Required & Skill Mix
- ◆ Identify Personnel

Customer Acceptance



- ◆ Program Reviews
- ◆ Watch List Reporting/Tracking
- ◆ Performance vs Cost/Schedule Baseline
- ◆ Earned Value Reporting and Assessment
- ◆ Quality and Customer Satisfaction
- ◆ Feedback to Planning/Estimating for Historical Data



IT Project Management Skills

- **Leadership**
- **Project/Program Management**
 - **Cost Planning and Tracking**
 - **Resource and Schedule Negotiation**
 - **Contractor Relationship Management**
- **Process/Methodology Knowledge/Skills**
- **Business Process Knowledge**
- **Technology Understanding**
- **Ongoing Product, Process and Performance Measurement**
- **Change Management**

Project Manager Training

Provide training in project management fundamentals for key managers

Requirements:

Definition, Work Breakdown Structure maintenance

Schedule Control:

Estimating, task sequencing

Personnel:

Roles, team motivation, conflict resolution

Communications:

Formal vs. informal, suitable sr mgmt. feedback

Risk:

Identify, avoid, impact of task/project delays

Quality:

QA vs. Quality Process

Cost:

Budgeting, resource utilization, earned value

Contractors:

RFP process, evaluation, contract admin.

Process:

Systems Development/Engineering Process

Best Practices

- Projects must have specific business value from the start and let business goals drive functionality
- Get executive support up front to overcome resistance to change, be responsible for delivering benefits, and controlling project scope
- Assign a project manager with successful performance on comparable projects
- Involve end users throughout the project with explicit involvement of business experts
- Anticipate and plan for change and resistance to change
- Adhere to a moderately rigorous process used throughout the IT life cycle; use “just enough” methodology rigor to fit a project’s needs; achieve process capability equivalent to at least CMM Level 2

Systems Engineering Process

GLOBAL PROCEDURES



PRODUCT ENGINEERING PROCEDURES

Require- ments Evaluation & Proposal	Project Planning	Analysis	Design	Construct	Test	Install	Support	Complete
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CMM Level 2 Developer, PMO and Customer

Level 2 — Defined

- Requirements Mgmt
- Project Planning
- Project Tracking and Oversight
- Subcontract Mgmt
- Software Quality Assurance
- Configuration Mgmt

Level 3 —Repeatable

- Organization Process Focus
- Organization Process Def.
- Training Program
- Integrated Software Mgmt
- Software Product Eng.
- Intergroup Coordination
- Peer Reviews

Best Practices (Cont'd)

- Create a Work Breakdown for planning and tracking
 - Have meaningful deliverables -- frequently
- Create cost, schedule and performance baselines and update after each phase
- Use formal and proven tools and techniques to measure, monitor and track the project; treat project like a business with frequent status reports covering time spent on tasks, travel, expenses and delays
- Changes with impacts/ benefits approved by project sponsor
- Continuously test as you develop
- Invest in training to empower end users
- Use trained, experienced consultants where needed

Best Practices (Cont'd)

- **Track 10-15 service level measures that will derive at least 35 percent of annual ROI**

Software Related Metrics

Metric Category	Metric
Requirements Volatility	<ul style="list-style-type: none">• Total number of requirements and actual requirement changes over time.• Total change requests over a period of time.
Software Size and Complexity Trends	<ul style="list-style-type: none">• Function point count per build.• Planned and actual number of software units designed, coded, unit tested, and integrated over time.• Planned versus actual number of deliverables.
Software Defect Trends	<ul style="list-style-type: none">• Number, age, and priority of Software Trouble Reports.
Software Effort Trends	<ul style="list-style-type: none">• Planned versus actual hours by month.• Planned versus actual hours by subtask.
Schedule Performance Trends	<ul style="list-style-type: none">• Completion of critical milestones and deliverables vs. planned.
Documentation Errors per Page	<ul style="list-style-type: none">• Number of errors per page of each document compared to the SSG average per page

Monitor Risks

Metrics

Potential Outcomes

Target dates	Date extensions accumulate to more than two weeks
Scope	Any change in requirements — zero tolerance!
Resources	Resource increase/decrease more than 20 percent
Cost	Cost increases of 20 percent over estimate
Quality	Any reduction in testing or review of work efforts

*“A Good
System Can
Not Be Built
From Poor
Requirements”*

Requirements Definition Techniques

- Use a variety of techniques to derive **well understood, testable** requirements
 - Interviews
 - Use Cases
 - Storyboarding
 - Brainstorming
 - Prototyping

*Why did you
not include
these costs
in the plan?*

Don't Overlook Oft Forgotten Costs

- License Fees (purchase & upgrades/maintenance)
- Interfaces/integration (especially other's costs)
- Data conversion
- Technology infrastructure
- Life Cycle Documentation
- Consultants
- Business change
- Project management
- Training
- Testing (unit, system, integration, independent)
- Knowledge transfer to/from developer

Don't Let This Happen....

*What can I do
to detect the
problems
earlier?*

*Inspect what
you expect!*

- Start with a perceived problem: “We need XYZ.”
- Management approves an unrealistic business case while many are still asking “What is XYZ?”
- The task of implementing XYZ is dumped on a new XYZ project manager.
- A team is haphazardly thrown together.
- Money is spent like water used to put out a fire.
- It remains unclear as to what XYZ is to achieve.
- But it has to be done by yesterday.
- Management turnover occurs.
- Once rolled out, XYZ is not used.
- And you’ve wasted years of your career for nothing!

Earned Value

*What is
Earned value?*

- A management concept based on detailed planning and actual performance measurement
- A quantitative measure of the work accomplished on the project .

Why Earned Value?

- **OMB Circular A-11 requires**
 - **monitoring/managing projects with an earned value approach**
 - **Agencies to submit Exhibit 300 business case that requires calculating the earned value for a project**

Why Earned Value?

1. Simple management tool that relates cost, schedule and technical accomplishments into one set of metrics that provides early warning cost signals
2. Integrates with other software metrics
3. Yields measurements that are valid, timely, and auditable
4. Provides managers with information at a practical level of summarization
5. Establishes historical database for better future estimating and planning and assessing software development maturity

Terms

- BCWS** - **B**udgeted **C**ost of **W**ork **S**cheduled aka
“planned value”
- BCWP** - **B**udgeted **C**ost of **W**ork **P**erformed
aka “earned value”
- ACWP** - **A**ctual **C**ost of **W**ork **P**erformed
aka “actual costs”

Terms

BAC - Budget At Completion (Total Budget)

EAC - Estimate At Completion (Final Costs)

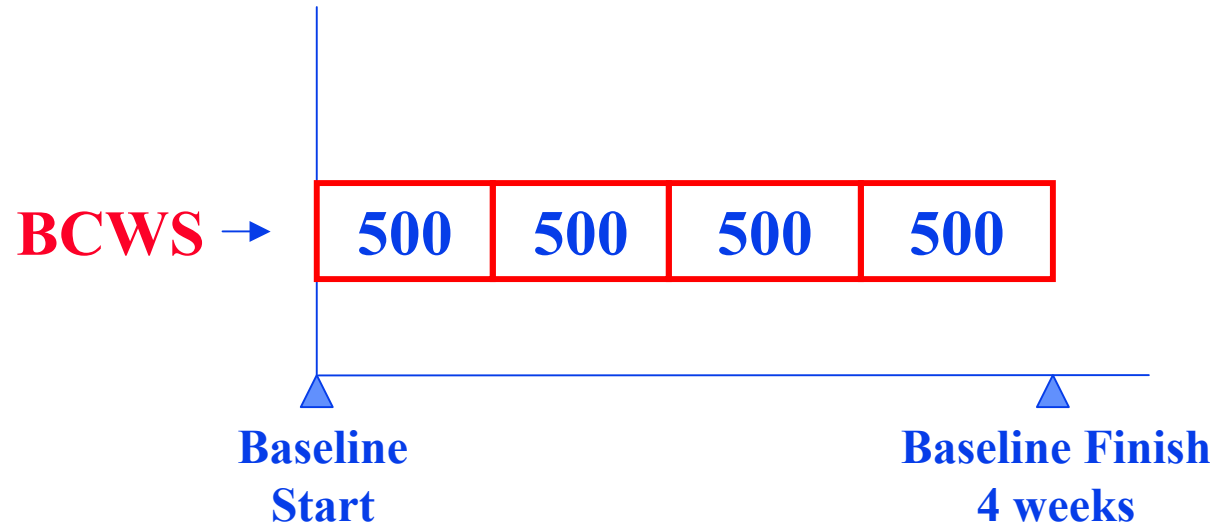
CV - Cost Variance

SV - Schedule Variance

CPI - Cost Performance Index

SPI - Schedule Performance Index

4 one week work packages



Performance Measurement Baseline (PMB)

- Scheduled completion date (Baseline Finish) = 4 weeks
- Budget at Completion (BAC) = 2,000

*How many
team
members?*

$500/40=12.5?$

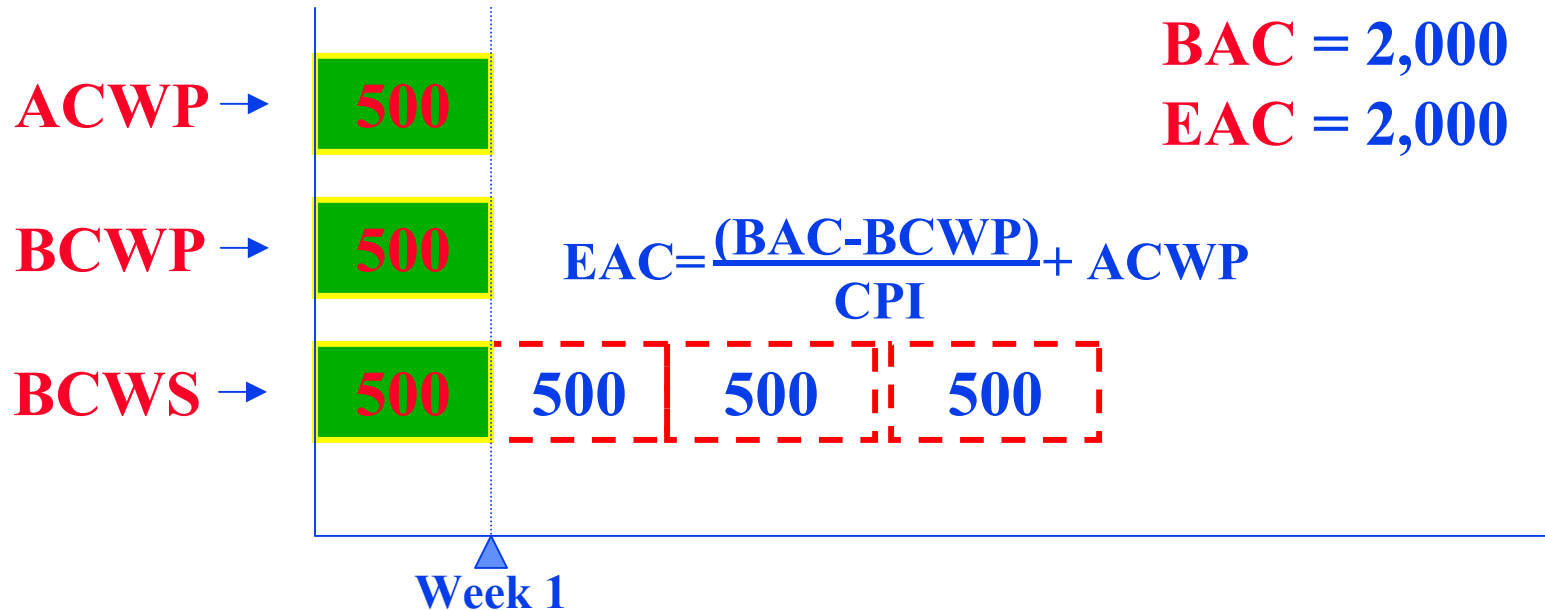
Answer

40 hours per work week per person
x .80 percent available as planning figure
(1,664 vice 1,560)

32 hours per work week per person for
planning (40 hours per week for
subcontractors)

500 hours / 32 hours = **15.6 persons**

End of 1st week On track



$$CPI = \frac{BCWP}{ACWP} = \frac{500}{500} = 1.0$$

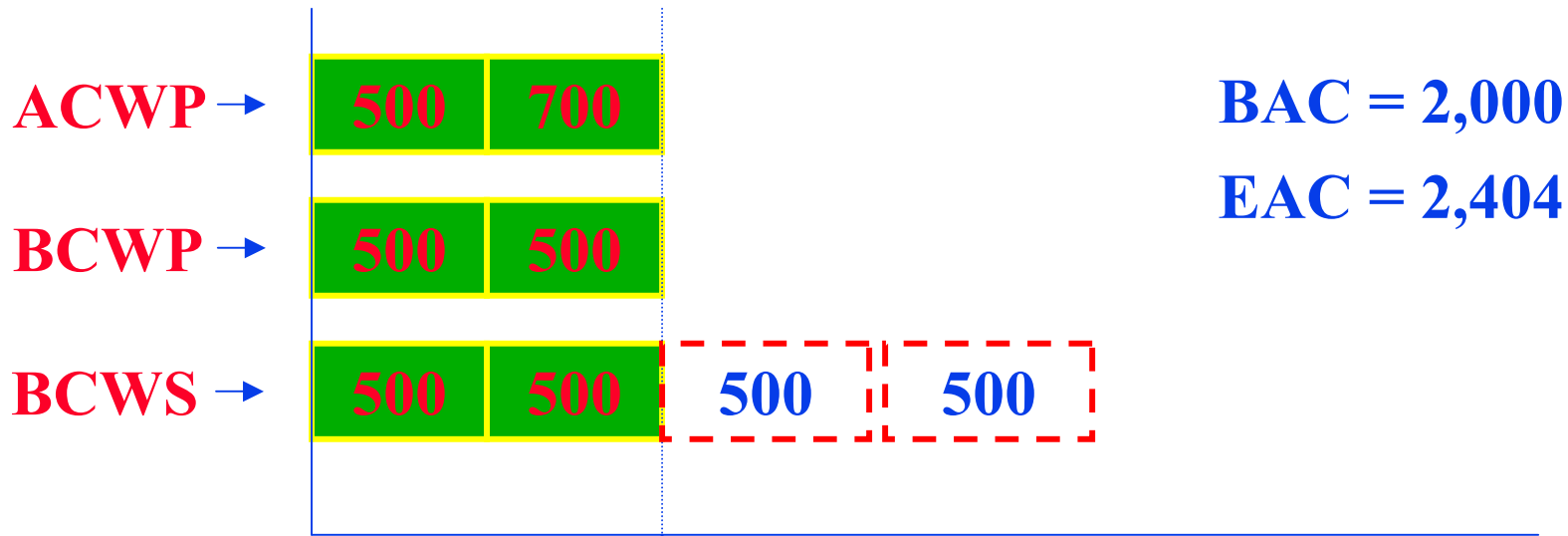
$$CV = BCWP - ACWP = 500 - 500 = 0$$

$$SPI = \frac{BCWP}{BCWS} = \frac{500}{500} = 1.0$$

$$SV = BCWP - BCWS = 500 - 500 = 0$$

End of 2nd week

Cost overrun-schedule on track



BAC = 2,000

EAC = 2,404

$$CPI = \frac{BCWP}{ACWP} = \frac{1000}{1200} = .83$$

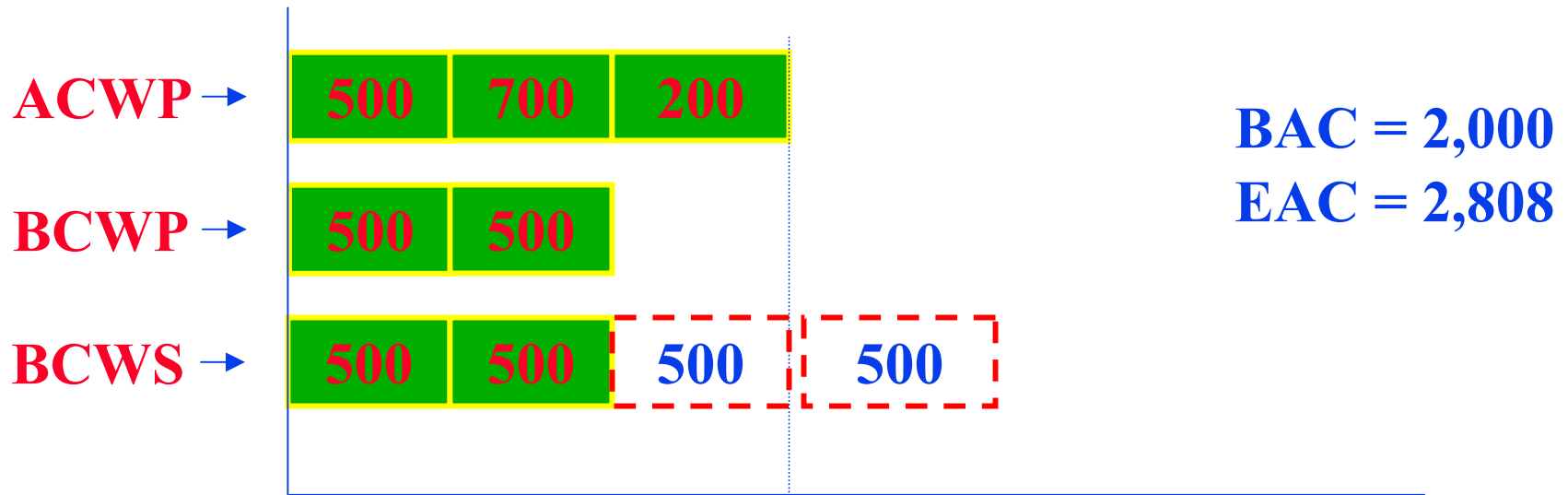
Shows absolute magnitude of overrun

$$CV = BCWP - ACWP = 1000 - 1200 = -200$$

$$SPI = \frac{BCWP}{BCWS} = \frac{1000}{1000} = 1.0$$

$$SV = BCWP - BCWS = 1000 - 1000 = 0$$

End of 3rd week Schedule Overrun



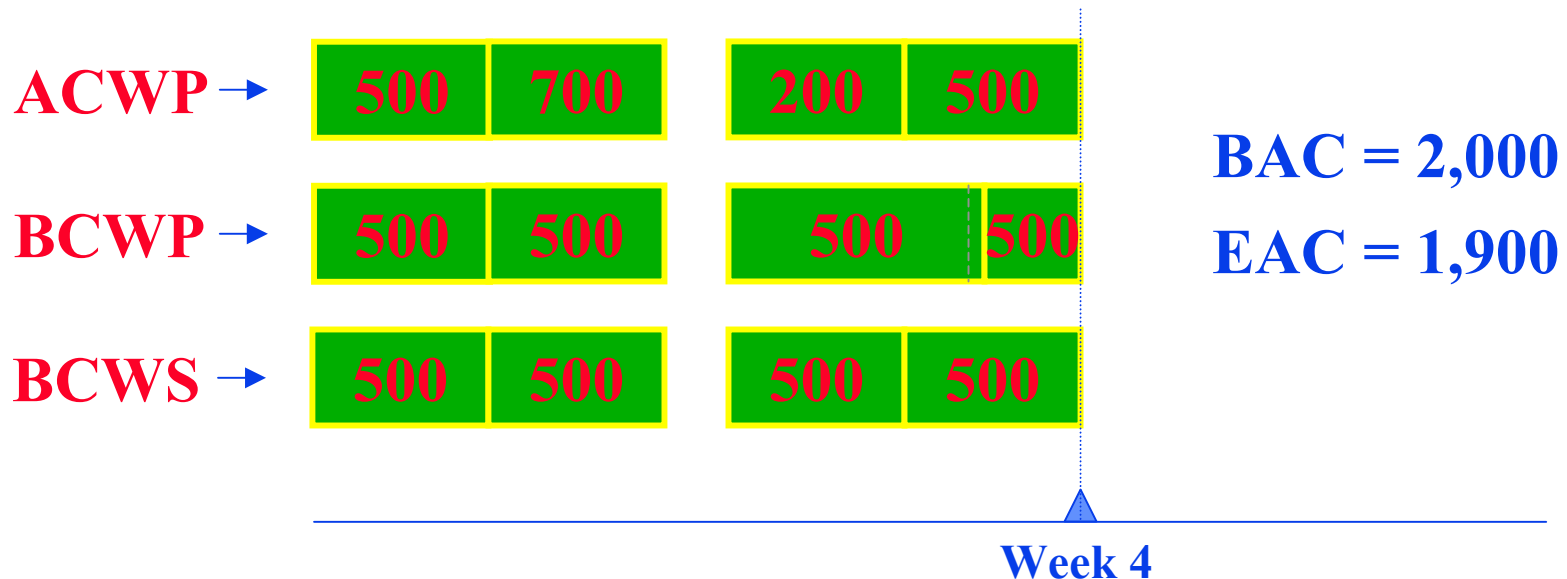
$$CPI = \frac{BCWP}{ACWP} = \frac{1000}{1400} = .71$$

$$CV = BCWP - ACWP = 1000 - 1400 = -400$$

$$SPI = \frac{BCWP}{BCWS} = \frac{1000}{1500} = .67$$

$$SV = BCWP - BCWS = 1000 - 1500 = -500$$

Completion Cost & Schedule Improved



$$CPI = \frac{BCWP}{ACWP} = \frac{2000}{1900} = 1.05$$

$$CV = BCWP - ACWP = 2000 - 1900 = 100$$

$$SPI = \frac{BCWP}{BCWS} = \frac{2000}{2000} = 1.0$$

$$SV = BCWP - BCWS = 2000 - 2000 = 0$$

Variance Analysis

- Resources not available when needed
- New technology
- Better skills
- Overtime approved: affects both cost and schedule
- Incorrect estimates to begin with
- Requirements added, deleted, or modified (changes in project scope)
- Mischarging on the time card
- If bad: essentially that your risks have been realized
- More??

Sample WBS to level 5

LEVEL	WBS ELEMENTS	NEW	SUSTAINMENT
1	Automated Information System	X	X
2	Prime Mission Product	X	X
3	Hardware for Implementation	X	X
3	COTS Software for Implementation	X	X
3	Database	X	X
3	CSCI #1 (Use Name)	X	X
4	CSCI # 1 Integration Test Scripts and Peer Review Minutes	X	X
4	Module # 1(Use Name), Code and Peer Review Minutes	X	X
4	Module # 1 Test	X	X
5	Unit Test Script for Module #1 and Peer Review Minutes	X	X
5	Unit Test Report for Module #1	X	X

MS Project

ID	Text30	Unique ID	Task Name	Jun				
				4/18	5/9	5/30	6/20	7/11
1	ALLZ	1	BCAS Release S990930					
2	PD00	31	Project Planning Phase					
3		46	Config Control Board (CCB) designates FBL					
4		218	Build release-level plans designate PMBL					
5	AD00	57	Analysis Phase					
6	AD10	59	Requirements Specification (RS)					
7		74	Requirements Review (RR) designates ABL					
8	DD00	85	Design Phase					
9		220	Design documents (DD)					
10		94	Critical Design Review (CDR) designates I					
11	CZ00	105	Construction Phase					
12		109	Code, Peer Review & Unit Test					
13	CT10	115	Unit Integration and System Testing (TD)					
14		133	Test Readiness Rev II (TRRII) d					
15	TZ00	145	Testing Phase					
16		215	CT&E L V&K Demonstration (M&V) Task					
17								
18		214	FCA and PCA designates PBL					
19	IZ00	167	Implementation Phase					
20	IZ20	171	Complete Release Package					

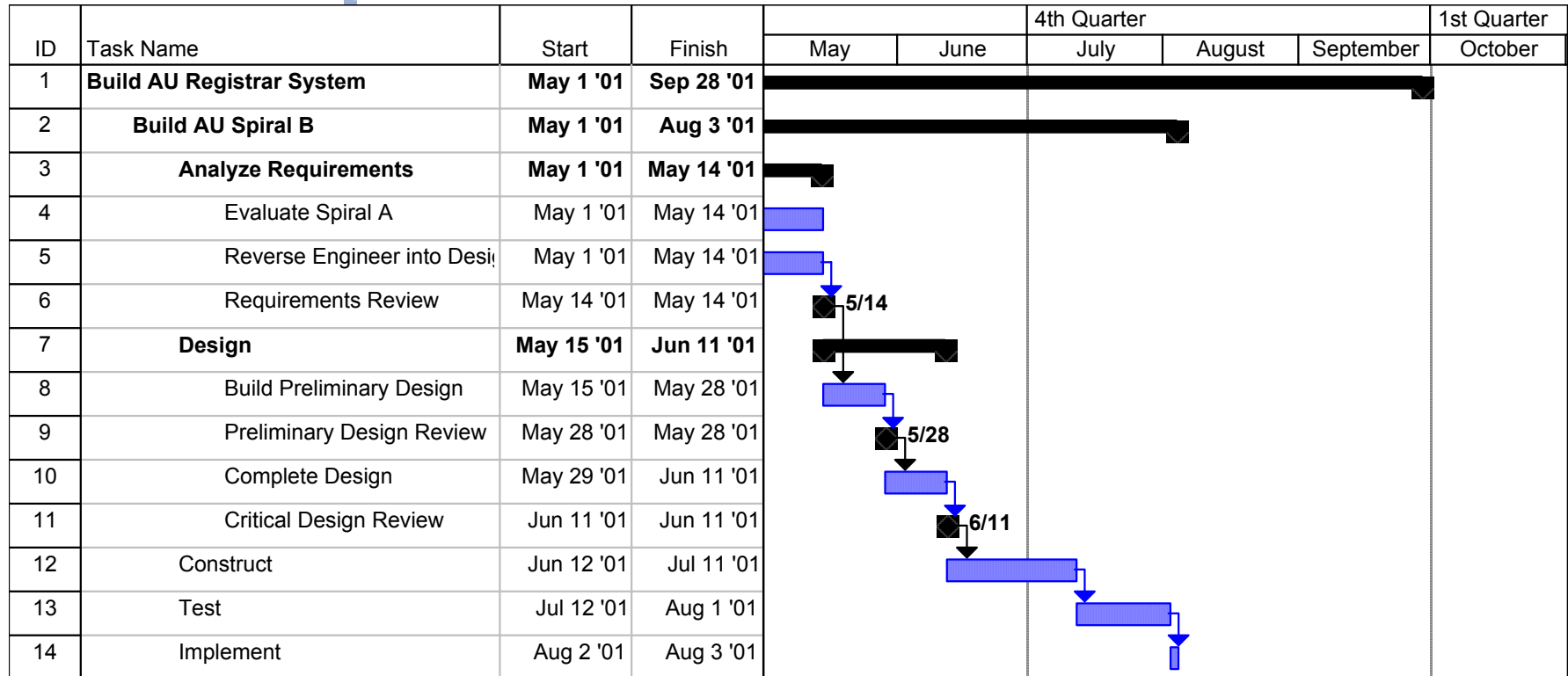
Requirements Specification

Control Account Codes (CACs)

Unique Identifier

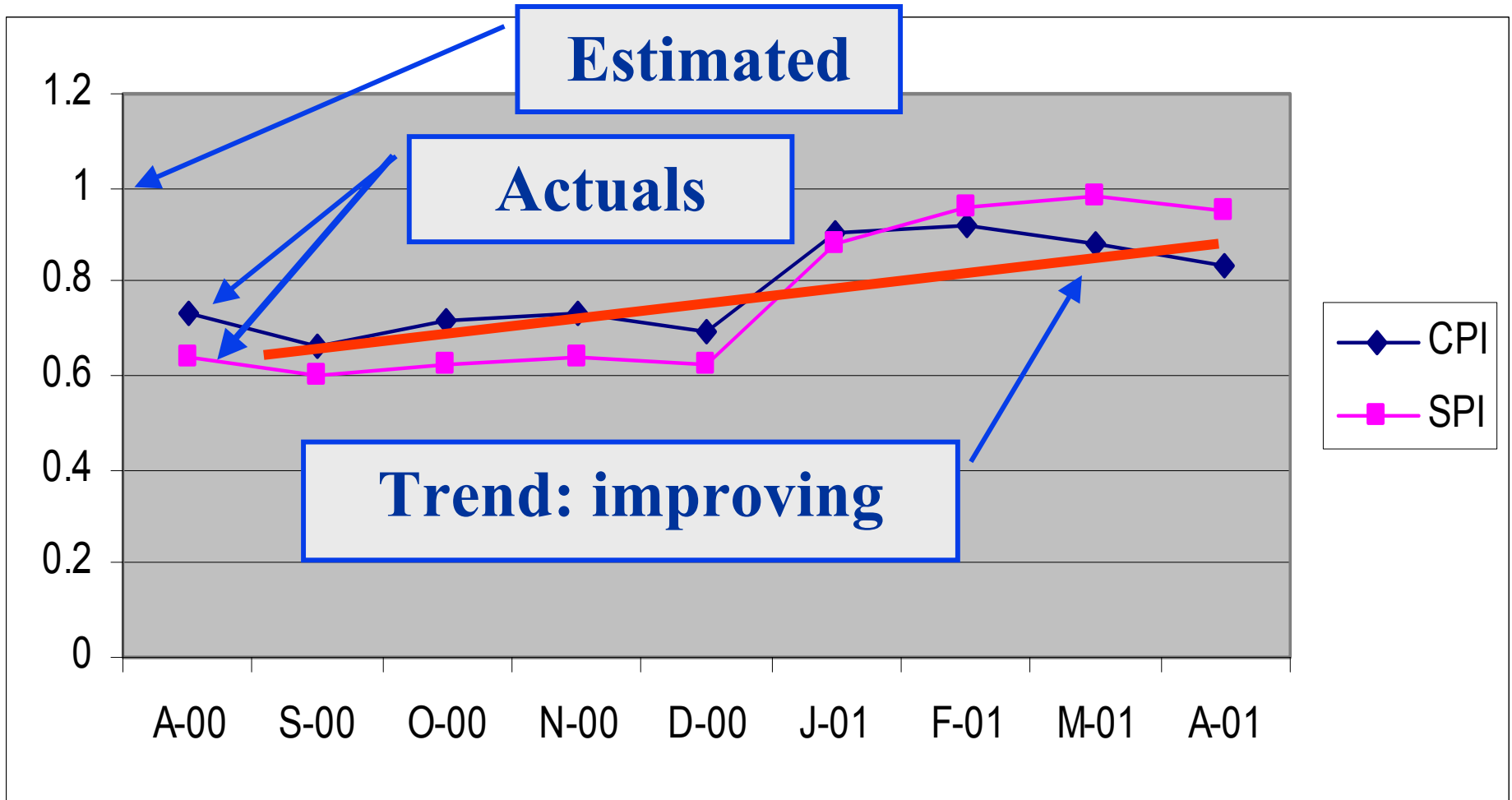
Work Package Codes

Resource-loaded, baselined schedule: The Performance Measurement Baseline



PMB: Baseline costs = \$385K (DLC+ODC)
Baseline schedule = 5 months

Institutionalization: Actuals vs Estimates (36+/- Projects Reporting)



Benefits

- **Encourages up front planning to obtain good estimates of cost and schedule.**
- **Quickly assess the state of large and complex projects.**
- **Measure progress in the same units as expenditures.**
- **Detect problems with schedule or budget. The historical trends are clearly visible.**

Project Management Summary

Objective

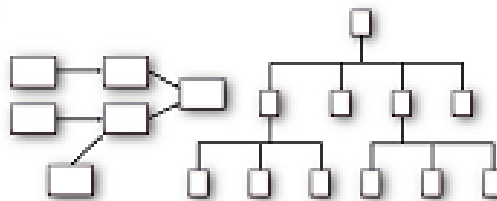
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**Execution/
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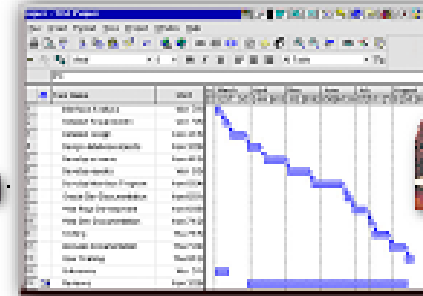
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**Technical
Specification**



WBS

Schedule



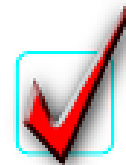
Resources



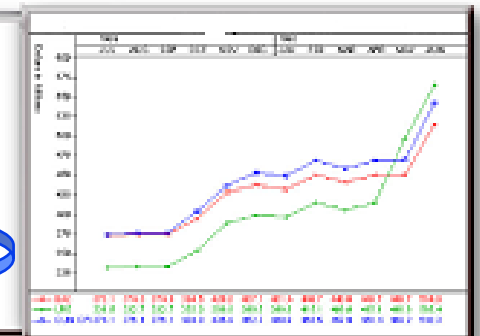
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Task 25	1/1/2001	1/15/2001	14 days
Task 26	1/15/2001	2/1/2001	16 days
Task 27	2/1/2001	2/15/2001	14 days
Task 28	2/15/2001	3/1/2001	15 days
Task 29	3/1/2001	3/15/2001	14 days
Task 30	3/15/2001	4/1/2001	16 days
Task 31	4/1/2001	4/15/2001	14 days
Task 32	4/15/2001	5/1/2001	15 days
Task 33	5/1/2001	5/15/2001	14 days
Task 34	5/15/2001	6/1/2001	16 days
Task 35	6/1/2001	6/15/2001	14 days
Task 36	6/15/2001	7/1/2001	15 days
Task 37	7/1/2001	7/15/2001	14 days
Task 38	7/15/2001	8/1/2001	16 days
Task 39	8/1/2001	8/15/2001	14 days
Task 40	8/15/2001	9/1/2001	15 days
Task 41	9/1/2001	9/15/2001	14 days
Task 42	9/15/2001	10/1/2001	16 days
Task 43	10/1/2001	10/15/2001	14 days
Task 44	10/15/2001	11/1/2001	15 days
Task 45	11/1/2001	11/15/2001	14 days
Task 46	11/15/2001	12/1/2001	16 days
Task 47	12/1/2001	12/15/2001	14 days
Task 48	12/15/2001	1/1/2002	15 days
Task 49	1/1/2002	1/15/2002	14 days
Task 50	1/15/2002	2/1/2002	16 days
Task 51	2/1/2002	2/15/2002	14 days
Task 52	2/15/2002	3/1/2002	15 days
Task 53	3/1/2002	3/15/2002	14 days
Task 54	3/15/2002	4/1/2002	16 days
Task 55	4/1/2002	4/15/2002	14 days
Task 56	4/15/2002	5/1/2002	15 days
Task 57	5/1/2002	5/15/2002	14 days
Task 58	5/15/2002	6/1/2002	16 days
Task 59	6/1/2002	6/15/2002	14 days
Task 60	6/15/2002	7/1/2002	15 days
Task 61	7/1/2002	7/15/2002	14 days
Task 62	7/15/2002	8/1/2002	16 days
Task 63	8/1/2002	8/15/2002	14 days
Task 64	8/15/2002	9/1/2002	15 days
Task 65	9/1/2002	9/15/2002	14 days
Task 66	9/15/2002	10/1/2002	16 days
Task 67	10/1/2002	10/15/2002	14 days
Task 68	10/15/2002	11/1/2002	15 days
Task 69	11/1/2002	11/15/2002	14 days
Task 70	11/15/2002	12/1/2002	16 days
Task 71	12/1/2002	12/15/2002	14 days
Task 72	12/15/2002	1/1/2003	15 days
Task 73	1/1/2003	1/15/2003	14 days
Task 74	1/15/2003	2/1/2003	16 days
Task 75	2/1/2003	2/15/2003	14 days
Task 76	2/15/2003	3/1/2003	15 days
Task 77	3/1/2003	3/15/2003	14 days
Task 78	3/15/2003	4/1/2003	16 days
Task 79	4/1/2003	4/15/2003	14 days
Task 80	4/15/2003	5/1/2003	15 days
Task 81	5/1/2003	5/15/2003	14 days
Task 82	5/15/2003	6/1/2003	16 days
Task 83	6/1/2003	6/15/2003	14 days
Task 84	6/15/2003	7/1/2003	15 days
Task 85	7/1/2003	7/15/2003	14 days
Task 86	7/15/2003	8/1/2003	16 days
Task 87	8/1/2003	8/15/2003	14 days
Task 88	8/15/2003	9/1/2003	15 days
Task 89	9/1/2003	9/15/2003	14 days
Task 90	9/15/2003	10/1/2003	16 days
Task 91	10/1/2003	10/15/2003	14 days
Task 92	10/15/2003	11/1/2003	15 days
Task 93	11/1/2003	11/15/2003	14 days
Task 94	11/15/2003	12/1/2003	16 days
Task 95	12/1/2003	12/15/2003	14 days
Task 96	12/15/2003	1/1/2004	15 days
Task 97	1/1/2004	1/15/2004	14 days
Task 98	1/15/2004	2/1/2004	16 days
Task 99	2/1/2004	2/15/2004	14 days
Task 100	2/15/2004	3/1/2004	15 days

- ◆ Task Size
- ◆ Amount of Reuse and Integration
- ◆ SW and HW to be Used
- ◆ Estimation by Experts or Models
- ◆ Resources Required & Skill Mix
- ◆ Identify Personnel

Customer Acceptance



- ◆ Program Reviews
- ◆ Watch List Reporting/Tracking
- ◆ Performance vs Cost/Schedule Baseline
- ◆ Earned Value Reporting and Assessment
- ◆ Quality and Customer Satisfaction
- ◆ Feedback to Planning/Estimating for Historical Data



Basic Cost, Schedule and Performance Management

- Experienced, highly qualified Program Manager
- Experienced, capable team
- Proven subcontractor management processes
- Empirical cost and schedule estimates
- Proven schedule/performance management process
- Cost/Labor Accounting System
- Configuration management

IT Cost, Schedule and Performance Management

- Well defined/understood, repeatable processes
- Requirements/Spec baseline and tracking
- Incremental deliveries every 6-12 months
- Metrics/Thresholds to track performance
- Risk management (mission & program)
- Interface definition, control and testing
- Continuous testing
- Earned Value tracking/reporting
- Know the capability maturity of the customer and the provider

Questions?

I know I stand in the way of you going home! So, just in case:

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